

## **2007 Market Study Required**

1. The application must include a market study performed by an **independent third party**. The market study must contain current information (less than six months old) at the time of submission. "Comparables" as used in property appraisals are not acceptable. THDA will determine, in its sole discretion, whether the market study and other information available to THDA support the proposed development.
2. A market study must include, without limitation, all of the following:
  - a. Name and telephone number of person performing the study, their qualifications to perform this market study, and a statement indicating the person and/or entity performing the study has no identity of interest with any person or entity involved in the development, including, without limitation, the ownership entity and any of its partners, any other member of the development team, or any individuals involved in any such entities;
  - b. On-site field study by the person performing the market study;
  - c. Data identifying and describing the market areas, neighborhood and site, including geographic and demographic information;
  - d. Data identifying existing units and rent types, as well as any existing tax credit developments, tax-exempt bond developments, or proposed tax credit or proposed tax-exempt bond developments which have reservations or commitments and are proposed to be built or renovated in the market area or neighborhood;
  - e. Data to support a proposed rent structure lower than the maximum rents allowed by this program, if such a rent structure was proposed in the application;
  - f. Data identifying vacancies of rental units in the market area and neighborhood;
  - g. Data identifying income qualified households at income levels required by this program in the market area;
  - h. Current and projected need based on market conditions supported by data from various market sources including waiting list information from all Section 8 and local public housing authorities serving that market area;
  - i. Projected absorption time (rent up) of the proposed units by the market; and
  - j. Color photos of the proposed site and surrounding neighborhood.